

VENSTAR®

PRECISE

Precise Air Systems Inc.

877-7AIRPROS

PRECISE AIR SYSTEMS RELIES ON VENSTAR'S EXPLORER MINI FOR AN AFFORDABLE TITLE 24 THERMOSTAT

PRODUCT HIGHLIGHTS:

- Lowest-priced California Title 24 thermostat
- Fully featured yet simple-to-use Wi-Fi® thermostat
- Remotely controlled via a Web browser or Venstar's free Skyport® Mobile App
- Models available for residential and commercial applications

CHALLENGE:

Find Small, Easy-to-use, Affordable Title 24 Thermostat

In business since 1975, Los Angeles-based Precise Air Systems provides HVAC services to residential and commercial customers throughout the greater Los Angeles area. They were challenged to find an affordable Title 24-compliant thermostat that includes Wi-Fi and is fully featured yet simple to use. They also wanted one with a small footprint.

Precise Air Systems' technicians have been installing Venstar thermostats for more than 20 years, including Venstar's ColorTouch® and Explorer® thermostats. They appreciate the Venstar thermostats' simple installation, programming and, most of all, ease of use for their customers. When Venstar released its Explorer Mini thermostat, they knew it would be perfect for residential users, particularly in apartment complexes.

SOLUTION:

Venstar's Explorer Mini Thermostat With Small Footprint

Just 3.2 inches wide by 3.2 inches high and less than an inch deep, Venstar's Explorer Mini is perfect for new construction or retrofit situations. Explorer Mini utilizes optional small, medium and large wall plates to cover any wall blemishes from previous thermostats. An optional locking cover secures the thermostat in high-traffic areas such as restaurants, retail stores and office buildings.

Explorer Mini features the largest LCD screen in a thermostat of this size from Venstar. Below its easy-to-read display is a bi-color light that shows red or green to indicate if the system is heating or cooling. It also has an LED backlight that can be programmed to go dark while the users are sleeping. The built-in clock can be removed from the LCD to further simplify the display. It also includes an API so that third-party controllers, such as home automation systems, can monitor and control the thermostat.

Compared to competitors' Title 24 Wi-Fi thermostats that have up to 13 buttons, the Explorer Mini has just four buttons, making it easy to set up and install.

At about half the cost of other Wi-Fi thermostats, Explorer Mini is one of the most affordable Wi-Fi thermostats on the market. It also meets Precise Air Systems' requirements for a thermostat that



About EXPLORER MINI

Venstar's Explorer® Mini residential and commercial programmable Wi-Fi® thermostats are the most affordable Wi-Fi thermostats on the market. Just 3.2 inches wide by 3.2 inches high and less than an inch deep, Explorer Mini thermostats help save energy and improve indoor comfort.

About SKYPORT CLOUD SERVICES

Venstar's free Skyport Cloud Services enables users of Venstar's Explorer Mini thermostats to use Venstar's free Skyport Mobile App on their Apple iOS and Android™ mobile devices or directly from the Web to instantly access and control thermostats.



complies with the stringent California Title 24 code. Plus, it's easy to use.

Using Venstar's Skyport Cloud Services, technicians and users can remotely access the Explorer Mini Wi-Fi thermostat directly from the Web or by using the free Skyport Mobile App on their Android or Apple iOS® iPhones and tablets. Having a choice of the Web browser or mobile app makes it easy for them to manage the thermostats from wherever they are.

Results:

Venstar's Explorer Mini Thermostats Delight Both Installers and Users

According to Greg Khachekian, sales and customer service manager of Precise Air Systems, his technicians appreciate the simplicity of Venstar thermostats. He said, "It's rare to have a thermostat that pleases everyone, but Venstar Explorer Mini does just that. It's easy for our technicians to install and program, plus they can explain it to users in just minutes." The technicians also appreciate the thermostat's small footprint as it doesn't take up much wall space. For new construction, it delivers a sleek and polished look.

"Our customers are happy with Explorer Mini's simplicity and robust functionality. They love the ability to remotely control their thermostats online or using the free mobile app. It's even compatible with Amazon Alexa."

"Venstar's Explorer Mini delivers everything we need in a residential thermostat, including a small footprint, Title 24 compliance and Wi-Fi, all at the most affordable price," he added.

About Precise Air Systems

Located in Los Angeles, Calif., Precise Air Systems has been in business since 1975. Precise covers the greater Los Angeles area installing HVAC systems as well as maintenance, repair, cleaning, consulting services and a full line of commercial services. The company's priority is to provide an excellent experience for the customer. It employs only top technicians and ensures that they remain up to date with the market trends and technology as well as comply with new rules and regulations concerning residential and commercial HVAC. Precise has been installing Venstar thermostats for more than 20 years.



Greg Khachekian, Sales and Customer Service Manager, Precise Air Systems

"Venstar's Explorer Mini packs big features into a small footprint and is the most affordable, fully featured Wi-Fi-enabled Title 24 thermostat available today."

*– Greg Khachekian,
Sales and Customer Service Manager
Precise Air Systems*

About Venstar

Founded in 1992, Venstar Inc. is a leading thermostat and energy management system (EMS) manufacturer, known for providing value to its customers via ease of use and installation, proven cost savings, improved energy efficiency, quality and reliability. Venstar is one of the largest thermostat suppliers in the world and designs and produces Venstar-branded products, as well as OEM thermostat products for the biggest names in HVAC. Venstar's Surveyor is a leading energy management system, typically saving small-box retailers 25-35 percent of their energy costs, which translates to tens of millions of dollars in savings each year and dramatic reductions in CO2 emissions. Surveyor currently controls the energy usage of 26,000+ retail locations across the United States, Canada, Puerto Rico and Mexico.

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